Ultimate

Multi-User Cloud ERP for Growing Retail, Wholesale & Distribution Businesses

AccountGST Ultimate is designed for growing retailers, wholesalers, distributors and small businesses that need structured multi-user working along with stronger inventory, sales, CRM, security and after-sales controls. With 3 included users and support for 3 companies, it brings greater operational control without the complexity of a large enterprise ERP.



Who this is for

- Growing retailers, wholesalers and distributors with a small team.
- Businesses that require up to 3 ERP users and want controlled user access.
- Businesses managing more than one company/accounting entity, up to the configured 3-company capacity.
- Retailers needing advanced barcode printing, POS and flexible pricing.
- Wholesale/distribution businesses handling quotations, sales orders, purchase orders and dispatch activity.
- Businesses that want structured customer enquiries and sales follow-up.
- Businesses handling product returns, warranty cases, RMA and RTV.
- Owners who need user rights, audit visibility and stronger security rather than a single unrestricted ERP login.
- Businesses that have outgrown a basic single-user accounting environment but do not yet require the deeper automation of higher AccountGST Variants.

Overview

AccountGST Ultimate is designed for small and growing businesses that have moved beyond single-user accounting and now need multiple people to work together with better control over sales, inventory, customers and day-to-day operations.

While accounting, GST, billing and inventory remain at the core, Ultimate introduces the additional structure needed when responsibilities begin to spread across employees. It provides 3 included ERP users and support for up to 3 companies, allowing businesses to organize work among a small team while maintaining controlled access and accountability. accountgst-variant-ultimate

Ultimate is particularly useful for retailers, wholesalers and distributors whose operations involve more than basic billing. Advanced barcode and smart-label printing, flexible price lists, reusable order forms, quotations, sales and purchase orders, dispatch tracking and procurement controls help make everyday trading activities faster and more organized. accountgst-variant-ultimate accountgst-variant-ultimate

As the business grows, customer management and after-sales activity also become important. Ultimate adds structured enquiry and lead management together with RMA and RTV workflows, helping businesses manage opportunities, customer returns, warranty cases and supplier-side follow-up from the same ERP environment. accountgst-variant-ultimate accountgst-variant-ultimate

Multi-user working is supported by User Rights Management, activity and audit logs and two-factor authentication, giving management greater control over what users can access and helping maintain accountability across business operations

Business benefits

Work as a Small Team

Three included ERP users allow business activities to be distributed among selected employees instead of depending on one operator.

Control Who Can Access What

User Rights Management helps restrict vouchers, reports, masters and sensitive business information according to responsibilities.

Faster Retail & Distribution Operations

Barcode printing, POS, price lists, order forms, quotations, orders and dispatch tracking make routine sales and procurement work more efficient.

Better Customer Follow-Up

Enquiry & Lead Management keeps enquiries, follow-ups, quotations and conversion activity structured instead of depending on notebooks, calls or individual memory.

Stronger Inventory Control

Serial numbers, batches, expiry, multiple units, procurement, replenishment and inventory analytics improve visibility over stock and product movement.

Manage Returns & Warranty Processes

RMA and RTV workflows help businesses control customer returns, repairs, replacements and vendor-side warranty settlements.

Better Management Visibility

Personalized dashboards, departmental pendings, charts and Smart Finder help users focus on relevant work and information.

Secure Multi-User Working

Audit logs, configurable user rights and two-factor authentication strengthen accountability and access control.

Stay Connected Beyond the Office

AccountGST cloud access and mobile interfaces help owners remain connected with business information when away from the workplace.

Give Customers Digital Access

The Customer Mobile App allows customers to access purchases, invoices, shipping details, ledgers, outstanding and stock information and interact through enquiries, orders, complaints and feedback.

User & company capacity

Users Included	3
User Scalability	Not Expandable
Companies	3

Accounting & Financial Management

General Accounting — Available
Manage ledgers, vouchers, journals, and daily accounting transactions through an integrated accounting system with real-time financial updates.

Customer & Supplier Outstanding — Available
Track customer outstanding balances, supplier payments, credit limits, and overdue invoices with automated payment adjustments and credit control.

Banking & Reconciliation — Available
Manage multiple bank accounts, record banking transactions, and reconcile bank statements to maintain accurate and up-to-date financial records.

GST & Tax Accounting — Available
Simplify GST accounting, input tax credit tracking, GST reconciliation, and statutory reporting with integrated tax management.

Financial Reports — Available
Access real-time Balance Sheets, Profit & Loss Statements, Trial Balances, ledgers, and financial reports for better business decisions.

Inventory & Stock Management

Product & Inventory Master — Available
Manage products, SKUs, barcodes, batches, serial numbers, and multiple units.

Barcode Printing & Smart Labeling — Available
Create and print flexible product barcode labels directly from AccountGST with multiple printing formats, pricing details, serial/batch information, PPC, SKU traceability and customized label content.

Real-Time Stock Management — Available
Track stock availability, movement, valuation, and inventory levels in real time.

Serial Number, Batch & Expiry Management — Available
Maintain complete product traceability through serial numbers, batches, Lot and expiry dates.

Multiple Units & Unit Conversion — Available
Manage the same product in multiple units with automatic unit conversion, stock calculation, and pricing.

Procurement & Replenishment Management — Available
Manage supplier purchases, replenishment planning, and stock procurement based on inventory requirements.

Stock Journal & Inventory Adjustment — Available
Manage stock conversions, assembly, disassembly, shortages, and inventory adjustments.

Inventory Reports & Stock Analytics — Available
Analyze stock movement, ageing, valuation, product performance, and inventory health through detailed and management-focused inventory reports.

Sales, Purchase & Order Management

POS & Retail Management — Available
Streamline retail billing with barcode-enabled POS, customer history, loyalty programs, returns, cash handling, Price Encoding, SKU traceability and promotional Product Combos.

Quotation Management — Available
Create and track customer quotations from enquiry to order conversion, with notes, progress tracking, scheduled follow-ups and dashboard visibility.

Sales Order Management — Available
Manage customer orders with visibility into credit status, stock availability, procurement requirements, pricing history, pending quantities and scheduled dispatches.

Dispatch Order Management — Available
Track pending deliveries after invoicing and maintain transporter, LR and Proof of Delivery information for better dispatch control and timely customer fulfilment.

Order Form — Available
Create reusable product templates with predefined quantities and optional prices, then instantly load them into Sales or Purchase transactions for faster, more accurate order processing.

Price List Management — Available
Build flexible selling-price structures using Base and Dynamic Price Lists with markup, markdown, discounts and customer-specific pricing for retail, wholesale and distribution businesses.

Purchase Order Management — Available
Create and track supplier Purchase Orders with GRN-based receipt monitoring, pending quantity analysis, vendor rate comparison and scheduled procurement follow-ups.

CRM - Customer Relationship Management

Customer Mobile App — Available
Give customers direct mobile access to their business information and day-to-day interactions with your company. Customers can view purchases, invoices, shipping details, ledger, outstanding and stock information, while also creating enquiries, orders, complaints and feedback directly from the AccountGST Customer App.

Enquiry & Lead Management — Available
Capture, qualify, track and convert every sales enquiry through a structured CRM workflow. Manage follow-ups, team activities, commercial discussions, quotations, orders, procurement and win/loss insights—all from a single enquiry record.

Service, Warranty & AMC Management

RMA – Return Merchandise Authorization — Available
Manage the complete lifecycle of product returns, warranty claims, repairs, replacements, service billing, documentation, customer communication, and delivery — from the moment a product is received until the case is completely closed.

RTV – Return to Vendor — Available
Manage supplier-side warranty claims, repairs, replacements, credit notes, service charges, and settlements against products received through customer RMA cases.

Dashboard & Business Intelligence module

Departmental Pendings & Escalations — Available
Keep every department focused with clear pending activities, alerts, escalations, and responsibilities on the dashboard.

Charts & Analytics — Available
Understand important business information faster through meaningful charts, visual analytics, and management highlights.

Smart Finder — Available
Find ledgers, masters, vouchers, and transactions quickly through one simple and powerful search facility.

Personalized Dashboard & Information Access — Available
Show every user the dashboard information, alerts, and business insights relevant to their role and responsibilities.

Security & Access Control

AWS Cloud Hosting & Data Management — Available
Run AccountGST on AWS Cloud infrastructure with centralized data, managed database performance, secure online access, real-time collaboration, lower on-premise infrastructure dependency, and seamless connectivity with digital business platforms.

User Activity & Audit Logs — Available
Maintain a traceable history of user logins and ERP activities to strengthen accountability, investigation, and administrative control.

Two-Factor Authentication (2FA) — Available
Strengthen ERP login security with password plus time-based authentication, with optional centralized OTP control for selected users.

User Rights Management — Available
Configure precise user permissions across vouchers, reports, masters, financial information, and sensitive ERP functions according to actual job responsibilities.

Implementation, Learning & Support

Data Migration — Available
Move essential business masters and opening balances to AccountGST using structured Excel import templates and migration assistance.

Easy Learning & Adoption — Available
Designed for easy adoption with minimal training dependency, supported by self-learning videos, online guides and practical learning resources.

Ticket-Based Software Support — Available
Structured remote support through a ticket-based system with FIFO processing and assistance from experienced AccountGST support professionals.

Supported Plugins

WhatsApp Integration — TAG
Connect AccountGST ERP with your WhatsApp Business number and automate routine customer communication directly from ERP. Send supported messages, invoices, receipts, reminders, ledgers, reports

and business documents while retaining the AccountGST attribution in outgoing ERP-generated communication.

WhatsApp Integration — UNTAG

Connect AccountGST ERP with your WhatsApp Business number and automate customer communication without displaying AccountGST attribution in outgoing ERP-generated WhatsApp messages. Share supported invoices, receipts, reminders, ledgers, reports and business documents while presenting communication under your own business identity.

Commercial information

One-Time Software Licence	INR 12,500.00 + applicable GST
First-Year Base Cloud	Included with the software licence
Cloud & Support Renewal	INR 3,000.00 / year + applicable GST — from the second year onwards
Higher cloud capacity	Higher cloud capacity is separately chargeable if you upgrade later.
Licence terms	One-time licence for 3 ERP users and up to 3 companies. The base Cloud & Support Plan renews separately from Year 2. This Variant does not support additional ERP user licences.
Licence basis	One-time licence

Starting Plan Capacity

- **Cloud Database Capacity:** 1 GB
- **Supports:** Up to 3 Licensed Users*

*3 user licences are included.

What your Annual Cloud & Support Plan includes

- 365-Day Product Support
- Managed Cloud Hosting
- Database Maintenance
- Security Updates & Patches
- Software & Platform Updates
- Performance Optimization
- Regular Bug Fixes
- Ongoing Product Enhancements
- Backup & Recovery Assistance

Cloud Scalability: Pay as you Grow

Cloud plans scale with your data usage. If your business later requires additional ERP users, multiple branches or advanced controls, choose a higher AccountGST Variant.

View current Cloud Upgrade Plans online

Amazon EC2 R6g.large U_V1 — Current Starting Plan

INR 3,000.00 / year + applicable GST — from the second year onwards

- **Cloud Database Capacity:** 1 GB
- **Licensed User Capacity:** 3 Users

Environment: Shared

- RAM: 2 GB
- Virtual Processor: 1 vCPU
- Database Row Capacity: 700,000 Rows
- Data Bandwidth: 5 GB

Current product details: https://accountgst.com/products/ultimate

Discuss your business requirements

Request an AccountGST Demo

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