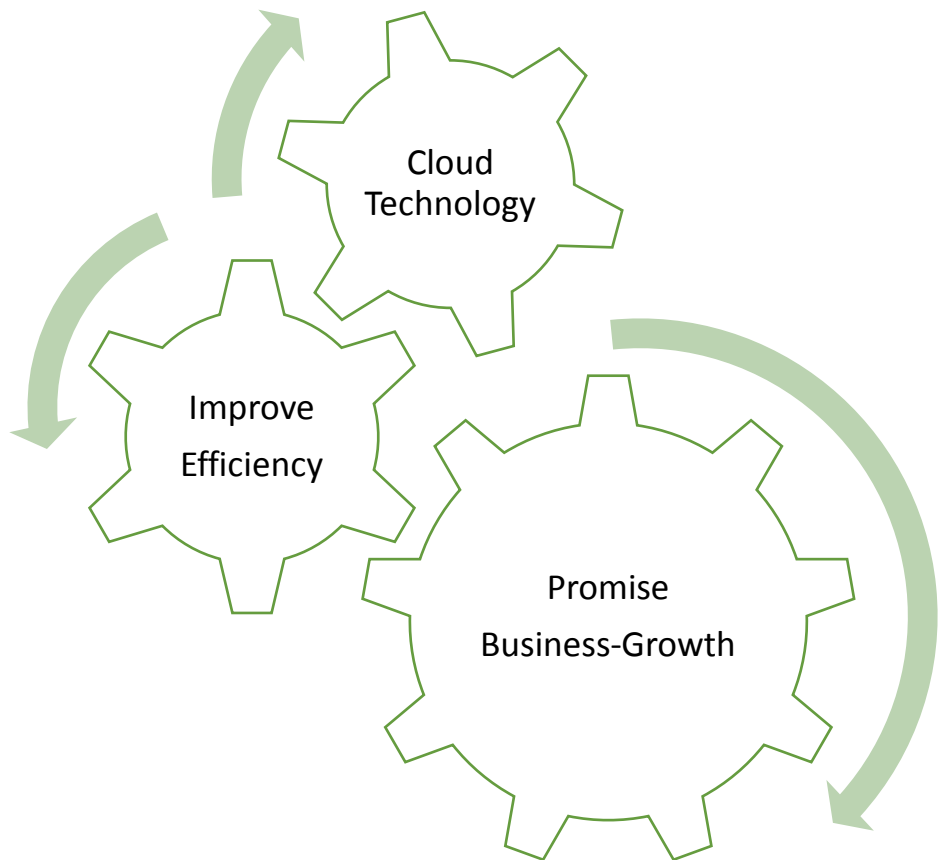


# OPM



Order Process Management or Order to cash normally refers to one of the top-level business processes for receiving and processing customer orders. This is sits at the heart of any company.



# OPM WORKFLOW



## ADMIN

- Sales Order Approval
- Quotation Approval
- Production Planning
- Purchase Order Approval
- Payment Approval
- Credit Management
- Price List Management
- Payment Collection Reconciliation



## Marketing Team

- Quotation
- Sales Order
- Order Scheduling
- Customer Turnover
- Mobile App Promotions



## Accounts Team

- Sales
- Outstanding Recovery
- Purchase
- Purchase Order
- Payment
- Receipt
- GST
- Financial Accounting



## Production Team

- Procurement Check
- Planning Scheduling
- Planning Execution
- Quality Check



## Store Department

- GRN
- Manage Procurement
- Finish Goods Barcoding
- Sales Order Invoicing
- Dispatch Tracking
- Replacement